

“Effective negotiation skills”

Free workshop providing you with effective negotiating skills

Delivered by Tothill Consulting

Tuesday 10th June, 10.15 - 17.00

when:
10.06.08

time:
10.15 - 17.00

Business London: Start up and Micro Business Support

This free workshop will provide you with practical business skills to enable you to develop effective negotiating skills that can be applied to the business immediately. The session will be stimulating, challenging, and enjoyable.

Overall aims

To improve your success when negotiating.

Specific objectives

- identify how negotiation can improve the outcome of work related situations
- adopt a four stage approach to effective negotiation
- adopt assertive behaviours which lead to productive discussions
- identify the do's and don'ts of effective negotiation



Eligibility criteria:

- ◆ your business should be at least 18 months old and have less than 10 employees
- ◆ you should reside or your business be based in the London boroughs of Camden, Islington, Kensington & Chelsea, Lambeth, Southwark, Wandsworth or Westminster
- ◆ this workshop is for small business owners and/or their senior employees

The event:

When: Tuesday 10th June

Time: 10.15 - 17.00

Where: GLE oneLondon
Business Advice
Service
Unit 4, Hermes House
Arodene Road
London, SW2 2JG

How to book:

Speak to Colm on:

T: 020 8678 5450

www.gle.co.uk/onelondon

